

## Register Deal and Quote Request: AlgoSec

Registration Date

Extralink Channel Manager

The Deal would be approved and valid for 90 days only. If the partner needs to extend said period, it must inform Extralink 15 days prior to the projected end date, otherwise the deal will be open to others. This is the manufacturer's policy.

### Partner

City

Country

Acct Mgr

Acct Mgr

POC Engineer

Engineer

### Client

Contact Name



Phone

City

Country

www.

### Deal Information

Campuses

Years

Customer's business type

Employees

Sales US\$

Purchase decision date

Budget allocated

Yes No

**Total Deal Price (US\$)**

### Competitive Analysis

### POC Results

### Sales Results



Questionnaire - AlgoSec Quote Proposal	
Devices	Quantity
Standalone Physical Firewalls	
Clustered Physical Firewalls	
Virtual Firewalls (How Many Contexts?)	
L3 switches (See VRF box)	
Balancers (F5)	
Content filter (Proxies)	

Number of VRFs

Products

- AFA - AlgoSec Firewall Analyzer
- AFF - AlgoSec FireFlow
- ABF - AlgoSec AppViz - Application Visibility

Support

- AlgoSec 8x5 support
- AlgoSec 24x7 support
- AlgoSec Premium 24x7 support (not LATAM)
- TBD

Is High Availability Required?

License Duration

AppViz: Number of Applications

Physical Appliances

Virtual Environment

Technical Notes (optional)